



## **SALES AND CUSTOMER SERVICE REPRESENTATIVE – LOWER MAINLAND**

ProSource is seeking a **motivated** and **enthusiastic Sales and Customer Service Representative** to help grow our business in new markets!

ProSource is British Columbia's largest independently owned irrigation and landscape supply company, providing a wide range of irrigation, pump, pond, lighting, and landscape products to contractors and homeowners. With multiple locations in Kelowna and Vancouver, ProSource provides our customers with unforgettable experiences and the highest quality of professional products.

### **Why work for ProSource?**

- Positive and supportive team atmosphere
- Employee Benefits
- Training programs
- Hiring Bonus
- Vehicle allowance, cell phone, computer
- Company sponsored team building events
- Competitive salary
- Commission and incentive programs
- Growth mindset company with advancement opportunities

### **The primary responsibilities of this role are:**

- Provide an outstanding experience for all ProSource customers
- Inside and outside sales of our outdoor living products
- Proactively generate sales with new and existing customers
- Builds and maintains long term relationships with contractors, architects, and builders
- Ability to follow processes using ProSource systems (ie. POS, CRM etc.)
- Prepare annual sales plan and participate in weekly sales meetings
- On site contractor support (training, installs, layouts, troubleshooting)
- Become a source of knowledge; understand the products we sell and be able to confidently provide solutions
- Participate in our ProSource University training sessions
- Be a culture champion and emulate ProSource values

### **Requirements:**

- Strong leadership and communication skills
- Outstanding team player
- Self-motivated, able to work independently
- Inquisitive and independent learner, with a strong sense of initiative and concern for the customer
- Dedicated to meeting or exceeding expectations without being asked
- Detail oriented, organized with excellent analytical and problem-solving skills
- Excellent listening, observing, and questioning skills
- Ability to work some Saturdays April – September
- Ability to communicate proficiently in the English language

- Drivers license

Base salary between \$50,000 - \$60,000 plus commission (uncapped) and incentives/bonus.

If you have the qualifications listed above and are interested in joining the ProSource team, please submit your resume and cover letter to [hr@prosourcesupply.ca](mailto:hr@prosourcesupply.ca) and include "Sales Representative" in the subject line. We thank all applicants for their interest; however, only those candidates selected for an interview will be contacted.